

ABOUT ME



Hospitality Consultant - Interior Designer - Concept & Marketing Analyst-Project Advisory

BIO	1982 - ROMA- ITALIAN CITIZEN
EDUCATION	2007 -Master Tourism Quality Management
CONTRACT	2010 - Master P.R.A.G.A Università La Sapienza _ Valle Giulia
AWARDS	MKG GROUP Hospitality Awards 2010 Parigi - FREESTYLE Hotels
EXHIBITIONS	2009- 2010-2011 MATCH POINT TOURISM _ EIRE - MILANO









EXPERIENCE - HOSPITALITY CONSULTANT

I support firms for the hotel project development through the realisation of feasibility studies. The aim of activity is to give key information to guide the committent's decisions. In brief the phases of intervention:

Market research: setting of the area and the reference markets, supply and demand analysis in order to identify the right market positioning and to give the correct strategic advice for the product's development

• Product concept: according to the working project we design the best development model through the definition of the product concept.

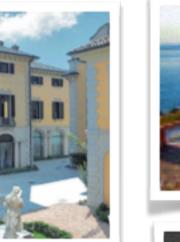






- Waterfront luxury hotel Congo Brazzaville
 - Acqui Thermal Resort Acqui Terme
 - Grand Hotel Melià Roma
 - Grand Avalon Sikanì Resort Sicily Persano Golf Hotel - Takelsa
- Wine & Golf Resort Cantine Calatrasi- Sicily
 - Coumajestic Courmayeur (AO)
 - E2 Hotel Monza & Brianza
 - Airport Hotel Sofia
 - The Hub Hotel Milano
 - Brand Development Hassler Hotel
 - Thermal Resort Musignano Viterbo Sahman Luxury Resort - Riyadh















EXPERIENCE - VALUTATION & PROJECT ADVISORY

The service allows to determine the market value of the property to the state of fact (as it is) and the assessment of the performances in case of highest and best use.

The evaluation is necessary when the property is salling or looking for a new management company, or when a hotel renovation is needed in order to increase profitability.

Market analysis:

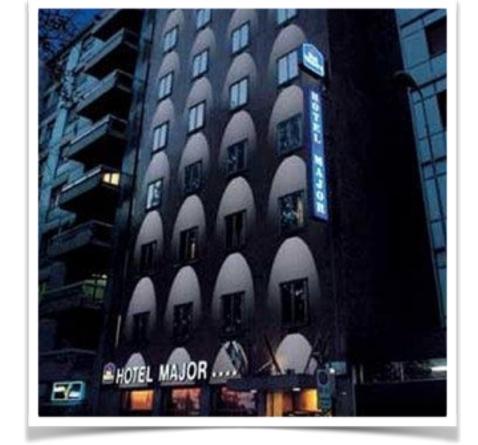
- Analysis of the previous, current and future market environment.

Technical-economic advisory:

- real estate technical analysis;
- strategic analysis and market positioning;
- layout instructions and work's planning;
- income statement forecast and expected profitability's estimation.

References:

Hotel Rocce Sarde - Costa Smeralda
Petra Hotel - Roma
BW Kinsky Garden - Praga
Nevesole - Folgarida
BW Hotel Major - Milano









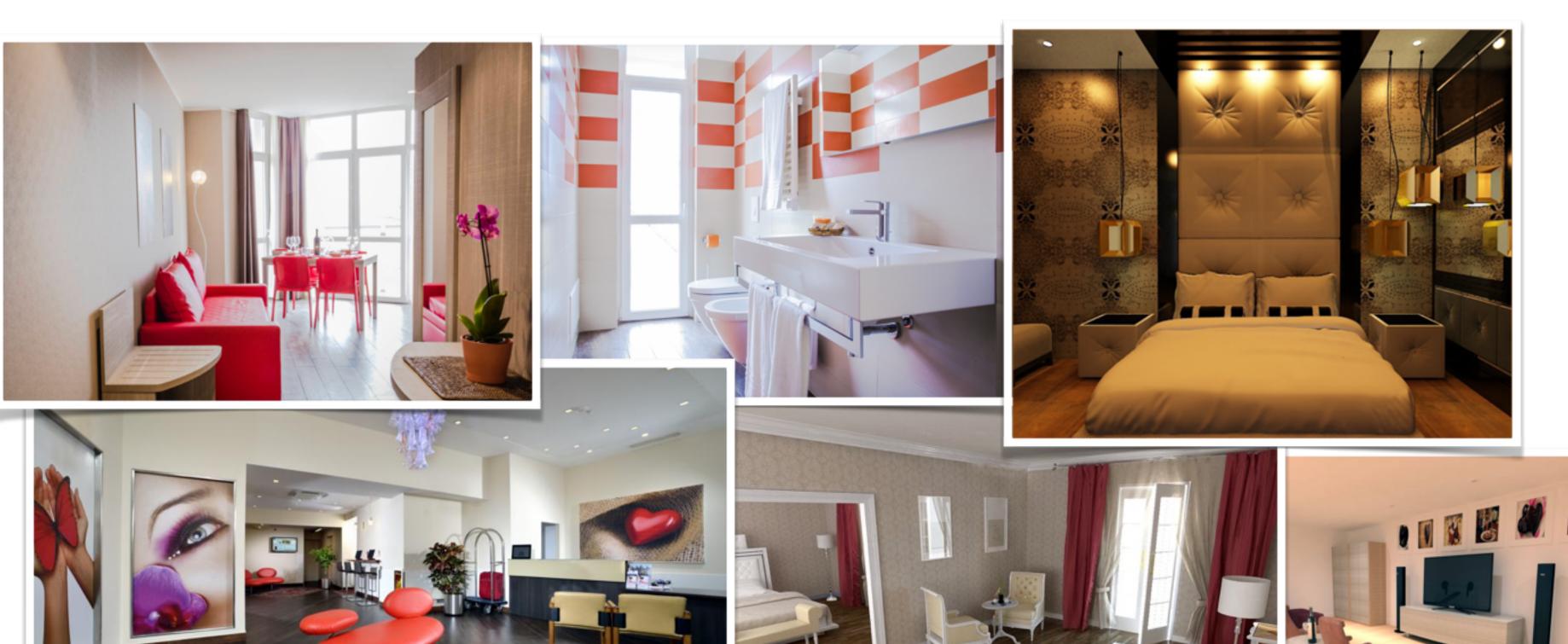
EXPERIENCE -INTERIOR DESIGN

References Hospitality:

- Sahman Luxury Resort RiyadhBW CITY HOTEL Genova
 - BW Porto Antico Genova
 - Nologo Hotel Genova
 - OVERmotel Vimercate
- Privilege Apartments Vimercate
 - Choco Apartments Milano
- Comics & Pop Apartments Milano
 - Janus Hotel Fabriano
 - -La Cascina Inaspettata Pavia
 - New Motel Agrate
 - -Grand Hotel Riviera Lecce
 - Hotel Europa Pontecagnano
 - B&B Luxury Stay Roma
- Campo dei fiori Corner Apartments-Roma
- Hassler Hotel Roma

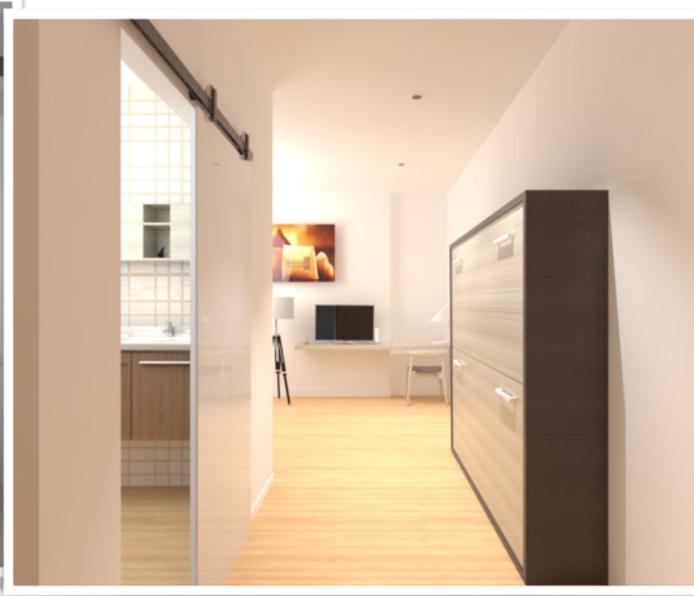
References Food & retail design

- Pret a Panin Milano
- Le Rune Genova
- The LAB STORE Milano Bovisa
- Pomodoro & Basilico Milano
 - Pico gelato Roma
 - Piccolè Gelati Milano

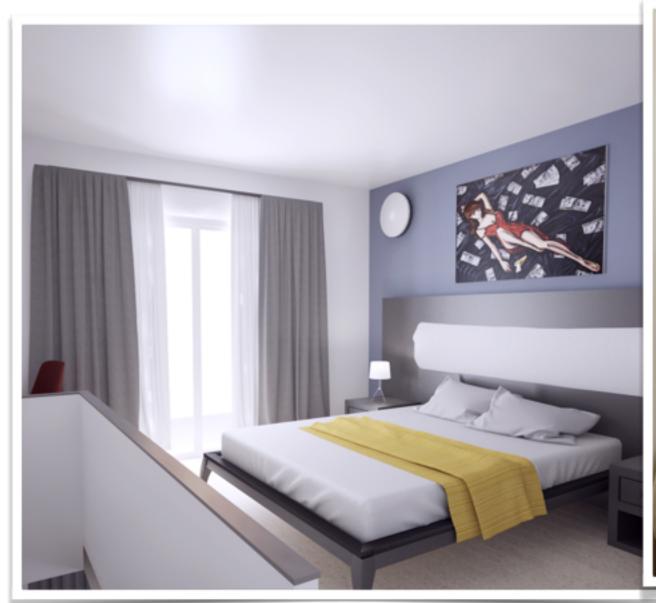


EXPERIENCE -INTERIOR DESIGN















EXPERIENCE - NEW HOSPITALITY CONCEPT





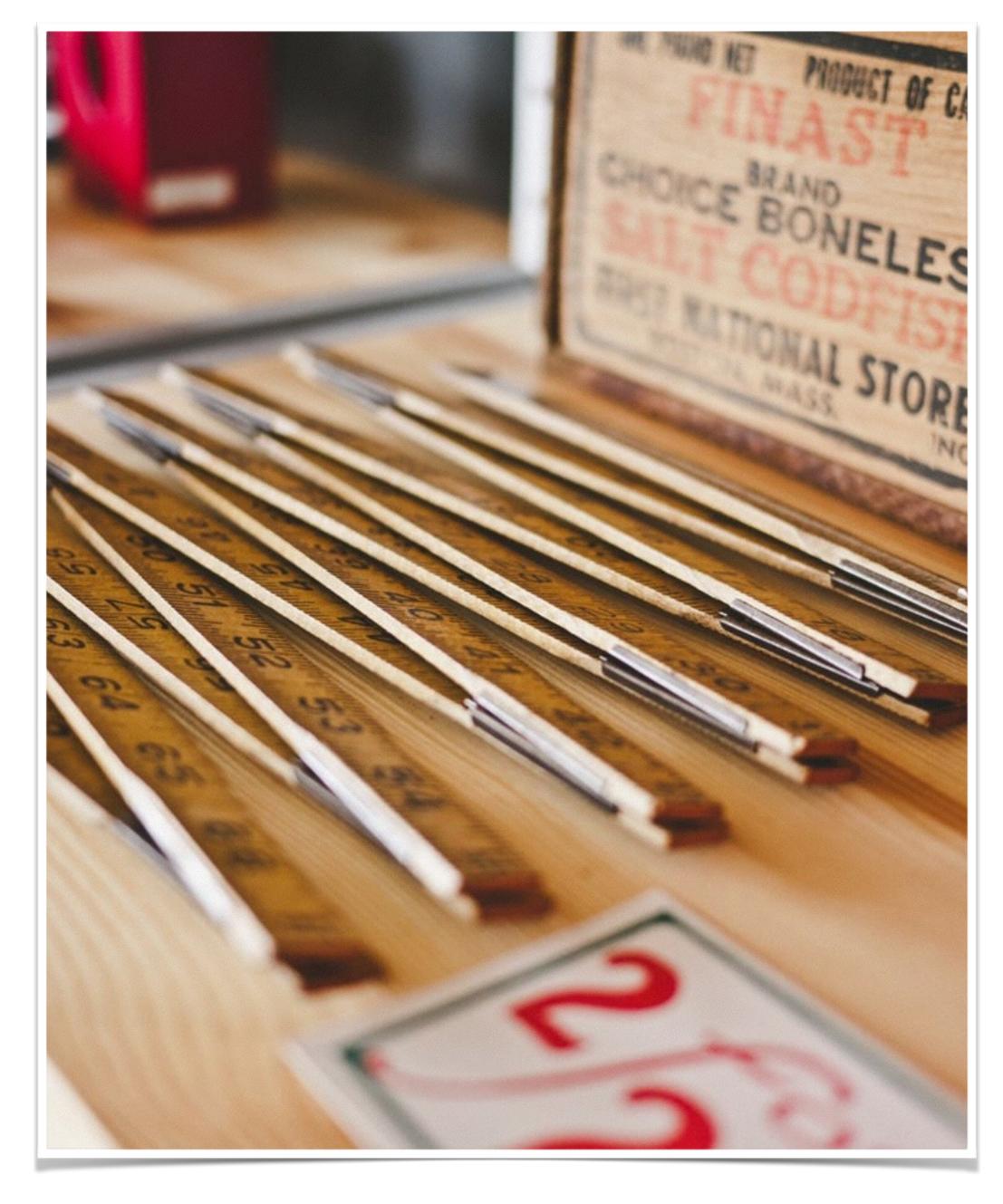








www.freestylehospitality.it



For more information www.projectab.it

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